

Experience PCIA



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Corporate Counsel

“The people at HED are just a group of hard-working architects and engineers, “Advancing Your World... by Design.” We pride ourselves in over a century of ethical business dealing. We offer our clients and colleagues the highest level of service possible and we meet or exceed their expectations. We also like to enjoy what we do...which has been a little challenging over the past year in particular!”

“We initially selected Professional Concepts Insurance Agency (PCIA) because of their strong focus on professional liability coverage. However, they have continued to expand their expertise in the professional liability market and provide added value with their knowledge of the AE business and risk management practices. We have continued our relationship with PCIA because we appreciate their high level of service, particularly in terms of recommending appropriate coverage, competitive pricing, and responsiveness. We also value their understanding of our industry and the numerous nuances associated with it. Mike Cosgrove and staff are knowledgeable about insurance market issues and products.”

“In addition, PCIA provides a very personal and responsive level of service. They have demonstrated an outstanding commitment to our professional organizations - AIAMI, ACECMI, MSPE and others. They are active volunteers on committees and have contributed their time and money to support our industry programs. With their involvement, they gain an even greater understanding of our business and industry.”

“PCIA has been dependable and responsive. Whenever we have a business need of any type – we know we can reach-out to PCIA and that they will be able to provide assistance. Most importantly, we’ve been working with PCIA for several years now and it doesn’t appear that they’ve lost interest in us or are taking us for granted in any way.”

“We believe PCIA has helped us get the best competitive value for our insurance coverage dollar and they have provided great support on any claims or risk management issues. They have provided risk management training for our key staff members, and have made a continuous effort to work with us to streamline our coverage as our needs have changed.”

“We like PCIA’s people, knowledge and responsiveness. We can always count on open and friendly communications with the principals at PCIA and their staff. They carry through on what is asked of them and do so in a timely manner. They have a business acumen that guides their approach to insurance and how they represent the interests of their clients to underwriters. They’re very responsive and attentive. Questions, comments, issues are all addressed very quickly. These folks actually read their e-mail, check their voicemail, and respond promptly!”

Harley Ellis Devereaux is an award-winning, full-service organization offering a range of planning, architecture, engineering, interior architecture, landscape architecture, and construction services. The firm works extensively throughout the Midwest and southern California with offices in Los Angeles, Chicago, Detroit, San Diego, and Berkeley. The 250-person organization also offers specialty services through its partner companies: Spectrum Strategies – strategic planning, operational consulting, program management, technology and asset management; GreenWorks Studio – sustainable design and building commissioning; Crime Lab Design – forensic facilities design; and HED Build – construction and design/build services. For more information, visit www.hedev.com.

